

Acquisition Profile Januar 2023

Signatory of:





We are interested in the following usages

Property criteria

Size	 Commercial properties from CHF 10 million Residential properties from CHF 10 million, deviation possible for portfolio purchases
Location	 In and around economic centers in Switzerland with population growth Suburban areas with attractive location quality Good accessibility by public and private transport
Object quality	 Low or only medium-term maintenance requirements Multi-tenant flexibility advantageous for commercial properties
Lease agreement	 Medium- to long-term leases in the commercial segment
Occupancy rate	 From 80% easy to let
Ownership	 Sole ownership Land lease only by public authorities and condominium ownership in dominant position
Further criteria	 Conversion potential and third-party applicability New construction projects and forward deals preferred sectors are residential, logistics and data center Projects must be approved and the completion horizon must be around 12 months

General criteria



Portfolios and co-ownership

We are pleased to buy real estate portfolios. Shares or strategic alliances only in a dominant position.

Share Deal

We are also ready for complex transactions and keep them as lean and efficient as possible.



Sale & Lease Back

We buy your property from you, and you lease your space back on a long-term basis. This provides safety and liquidity for important investments.

Contribution in kind

We offer flexible and transparent solutions to convert direct real estate into Real Estate Funds or Investment Foundation also know as Asset Swap.

Contact

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Investment Management

Why Helvetica?	If you would like to sell a property or if you are informed about offers for sale, please contact us. We guarantee a discreet and speedy examination of your offer. As an established Swiss real estate investor, we are constantly looking for interesting properties of various types of use in Switzerland. The ways to us are short and direct.
We pay fair prices	Agents, brokers, property owners, generational changes or inheritance communities. Never sell your real estate without talking to us. We are efficient and pay fair prices. Contact us and we will make you an offer without obligation.
Special usages are wanted	We also search for more specific types of use such as industrial, manufacturing, healthcare, care, recreational, sports, administrative, educational and public sector infrastructure uses.
You sell and rent back	The sale and lease back of your real estate allows you to release capital for your expansion. We buy your real estate, which you secure again in the long term through a lease agreement. At the same time you shrink your balance sheet.
Build-to-suit according to your needs	What is Build-to-Suit? You are expanding and want to be able to concentrate on your core business and do not have the suitable space for this? Talk to us, we will build the property for you, which you can rent back from us on a long-term basis.
	Your logistics space has become too small because you are expanding? We build you new space that you rent back.
	You can't process your order volume on your existing space? We create new spaces for you, which you rent back.
	Datacenter Are you an ambitious company from the IT sector and on course for growth? We take care of the regulatory requirements, create new space for you and you rent back for many years.
Success only possible through Partnership	The brokerage industry is critical to the success of our business and our clients. We work with brokers to help their clients define and implement real estate strategies that meet today's needs while capitalizing on tomorrow's opportunities.
Helvetica`s Broker Promise	Partnership Our relationships are long-term partnerships. We work side by side with you to define solutions and achieve results.
	Respect We value our relationships and work with you to ensure you shine in front of your customers.
	Transparent Because you deal with us fairly and transparently, we do the same with you. We are crystal clear in our communication and deliver both good and bad news swiftly.
Helvetica website	Speed We understand that your time is valuable, and we treat you as such. We respond to all questions and inquiries quickly and accurately. We pay standard market commissions, and we pay them on time.

Contact

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